PROGRAM DELIVERY SUPPORT – REQUEST FOR QUALIFICATIONS

Darin Kishiyama

Director of Contract Management

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Summary of Request

- Issuance of Request for Qualifications (RFQ) to procure a Program Delivery Support contract
- Provide professional services to the Authority for support and technical expertise related to the delivery of the program



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Key Authority objectives for Program Delivery Support contract:

- Assign appropriate roles for state staff and Program Delivery Support (PDS) staff.
 - Consistent with the Authority's "Form-to-Function" review, ensure state staff and PDS staff are assigned appropriate roles and responsibilities.
 - State staff have been augmented over time to assume some roles previously performed by the current RDP.
- Reduce the number of layers/interfaces between different consultants and Authority over time.
 - The new PDS contract would include additional, optional, scope of services to provide Project and Construction Management (PCM) services for civil works.
- Scope of services to be provided under separate contracts or by state staff include: finance, leadership, information technology services, planning and sustainability, strategic communication and special projects, rail and operations delivery, safety and security specific to operations, and construction management services for track and systems and trainsets.

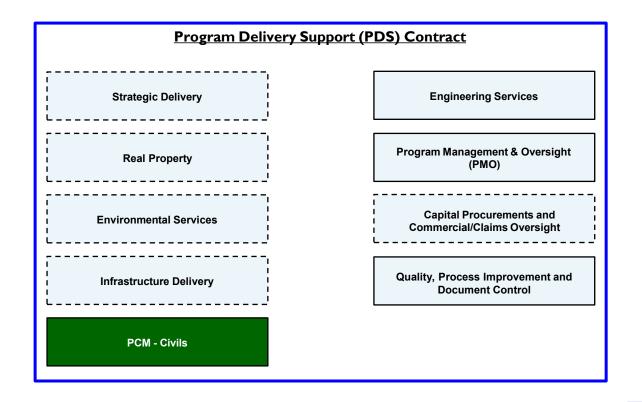


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Current Rail Delivery Partner (RDP)				
Strategic Delivery	Engineering Services	Rail & Operations Delivery		
Real Property	Program Management & Oversight (PMO)	Safety and Security		
Environmental Services	Capital Procurements and Commercial/Claims Oversight	Strategic Communications & Special Projects		
Infrastructure Delivery	Quality, Process Improvement and Document Control	Planning & Sustainability		
Finance	Leadership	Information Technology		



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Future Rail Operations Rail & Operations Delivery Safety and Security PCM - Rail

- 1. Finance, Leadership, and Information Technology contracts to be shifted to State staff and no longer provided by consultants.
- 2. Planning & Sustainability and Strategic Communications & Special Projects contracts to be procured in the future, separate from the structures identified above.
- 3. Delayed transition scope elements identified to be transferred at a later date but to remain with the RDP in the interim.







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Market Outreach and Feedback

- From September 22 through September 24, 2021, the Authority met with 10 firms that had selfidentified as intended primes for the upcoming PDS procurement.
- Authority participants included individuals from Authority procurement and contracts, finance, legal, and its financial advisor.

Key Takeaways

- There is strong support to include contract management, PCM for the Civils, and program and project controls into the PDS scope.
- The market was neutral (neither particularly supportive nor opposed) on the proposed unbundling of the future rail operations scope.
- Several prime teams are in process of forming, but it is unclear which teams would actually bid.
 Other key firms are examining contracting strategy and / or looking for partners.
- A draft of the scope of work and requirements for key personnel and additional expertise were released on December 23, 2021.



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Contract Term and Cost

- Staff recommends a PDS contract term of four years with options to extend.
- The contract value of the four-year contract is approximately \$400 million. This includes the revised scope areas and performance regime.
- This is a qualifications-based procurement; the actual contract amount will be negotiated and a recommendation presented to the Board.
- Small business, Disadvantaged Business Enterprise (DBE), and Disabled Veteran Business Enterprise (DVBE) utilization goals are also included in the requirements
 - 30% Small Business utilization goal, inclusive of 10% DBE utilization goal and 3% DVBE utilization goal

Performance Regime

- The Agreement will include a performance-based fee in order to align the PDS Consultant's performance with the Authority's performance objectives. This performance regime will be 5% of the contract cost, or \$20M.
- The Total Performance Based Fee Pool will represent the maximum at risk fee the Consultant can earn. These milestones, deliverables and the allocation of Performance Based Fee weighting will be reflected in work plans.



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Evaluation

- In addition to the traditional qualification-based submittals, the Authority will also be evaluating teams based on Program Delivery Approach and performance criteria.
- Pre-bid audits will be conducted concurrently with negotiations prior to execution.
- Environmental, social and governance (ESG) efforts, which may include any environmental sustainability efforts, socio-economic equity policies, and governance policies, or a report will be incorporated as a pass/fail requirement in the Request for Qualifications
 - Offerors shall provide information on their ESG efforts which may include any efforts, policies, or reports



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Activity	Date
RFQ advertised on Cal eProcure	January 19, 2022 (thereafter)
Pre-Bid Conference and	February 9, 2022
Small Business Informational Workshop	
Statement of Qualifications Due	April 12, 2022
Anticipated Notice of Proposed Award Released	May 2022
Board Meeting	July 2022
Contract Execution and Notice to Proceed	July 2022



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The costs for transition are dependent on the scope of services and deliverables.

RDP Contract	Short-Term Transition (up to 3 months)	Medium-Term Transition (3 to 6 months)	Long-Term Transition (up to 12 months)	PDS Optional
	Quality, Process Improvement and Document Control	Strategic Delivery	Infrastructure Delivery and Commercial/Claims Oversight	Construction Management Services
Scope	Engineering Services	Environmental Services	Rail and Operations ¹	
Эсоре	Program Management Oversight	Real Property		
	Capital Procurements	Planning and Sustainability ¹		

1. Scope to be transitioned separately to a non-PDS vendor, transition will depend on the procurement timelines.



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	2021 2022			2023					
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Scope									
RDP Contract									
			June 30	, 2022					
PDS Contract									
									June 30, 2
Short-Term Transition									
Medium-Term Transition					=====				
Long-Term Transition									
Optional: Construction									
Management Services					٢				,

Legend					
	RDP Contract				
	RDP Contract Extended Scope				
	PDS Contract				
	Optional PCM Transition				

Notes:

- Transitions are being discussed.
- Optional PDS Scope for Construction Management (CM) Services start date yet to be determined.



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Headquarters

California High-Speed RailAuthority 770 L Street, Suite 800 Sacramento, CA 95814







